Financial Statements of

ST. THOMAS UNIVERSITY

Year ended April 30, 2012



 KPMG LLP

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INDEPENDENT AUDITORS' REPORT

To the Board of Governors

We have audited the accompanying financial statements of St. Thomas University, which comprise the statement of financial position as at April 30, 2012, the statements of operations and changes in fund balances and cash flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian generally accepted accounting principles, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of St. Thomas University as at April 30, 2012, and its results of operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

Other Matters

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The current year's supplementary information included in the schedules is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such supplementary information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects, in relation to the basic financial statements taken as a whole.

KPMG LLP

Chartered Accountants

October 20, 2012 Fredericton, Canada

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Financial Statements

Year ended April 30, 2012

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Statement of Financial Position

Year ended April 30, 2012, with comparative figures for 2011

| | 2012 | | 2011 |
|---|--------------------------|----|------------|
| Assets | | | |
| Current assets: | | | |
| Cash \$ | - | \$ | 219,572 |
| Prepaid expenses Accounts receivable: | 62,999 | | 110,802 |
| Students | 1,325,044 | | 1,220,956 |
| Pledges | 50,000 | | 56,500 |
| Other | 767,925 | | 827,800 |
| | 2,205,968 | | 2,435,630 |
| Long-term pledges receivable | 98,153 | | 155,293 |
| Investments (note 2) | 29,362,654 | | 30,311,093 |
| Capital assets (note 3) | 36,736,130 | | 35,958,172 |
| \$ | 68,402,905 | \$ | 68,860,188 |
| Liabilities, Deferred Contributions and Fund Balan Current liabilities: Bank indebtedness | C ES 3,456,483 | \$ | _ |
| Accounts payable and accrued liabilities | 3,797,411 | Ŧ | 3,950,680 |
| Fees received in advance | 415,505 | | 331,659 |
| Current portion of long-term debt (note 6) | 207,218 | | 197,915 |
| | 7,876,617 | | 4,480,254 |
| Deferred contributions (note 5) | 1,516,732 | | 2,720,814 |
| Long-term debt (note 6) | 2,663,196 | | 2,870,414 |

Derivatives

| | , | , |
|-----------------------------|------------------|------------------|
| Fund balances: | | |
| Unrestricted | 484,329 | 470,637 |
| Internally restricted | 9,084,233 | 12,028,378 |
| Endowments | 444,300 | 444,300 |
| Other externally restricted | 12,467,782 | 12,663,100 |
| Capital assets (note 7) | 33,446,232 | 32,884,230 |
| | 55,926,876 | 58,490,645 |
| | | |
| | \$ 68,402,905 | \$ 68,860,188 |

See accompanying notes to financial statements.

On behalf of the Board:

Governor

Governor

419,484

298,061

Statement of Operations and Changes in Fund Balances

Year ended April 30, 2012, with comparative figures for 2011

| | | | | | | 2012 | 2011 |
|---------------------------------|------------|-----------|--------------|---------------------------------------|---------------|---------------|---------------|
| | | General | Internally | Endowments and other externally | Capital | | |
| | Operating | Ancillary | restricted | restricted | assets | Grand total | Grand total |
| | | | | | | | |
| Revenues: | 12 222 000 | <u></u> | ¢ | ¢ | <u></u> | ¢ 40.000.000 | ¢ 40.005.004 |
| Provincial operating grant \$ | ,,,, | \$ – | \$ - | \$ _ | \$ _ | \$ 13,382,000 | \$ 13,235,861 |
| Other grants | 1,898,502 | - | - | 99,638 | 1,542,392 | 3,540,532 | 3,697,418 |
| Student fees | 13,166,446 | 5,622,048 | - | - | - | 18,788,494 | 18,058,293 |
| Gain in fair value of | 50.040 | | 050.007 | 005 000 | | 704 407 | 0 700 0 45 |
| investments | 59,810 | - | 359,297 | 285,360 | - | 704,467 | 2,702,045 |
| Donations | 158,423 | — | - | 394,565 | — | 552,988 | 410,613 |
| Athletic revenues | 315,558 | - | - | | - | 315,558 | 209,656 |
| Miscellaneous | 338,179 | 1,521,769 | - | 16,575 | - | 1,876,523 | 1,831,486 |
| | 29,318,918 | 7,143,817 | 359,297 | 796,138 | 1,542,392 | 39,160,562 | 40,145,372 |
| Expenses: | | | | | | | |
| Academic | 16,831,203 | - | 807,213 | 538,490 | - | 18,176,906 | 16,559,830 |
| Computing services | 869,258 | - | - | - | - | 869,258 | 861,242 |
| Administrative and general | 4,578,000 | 531,058 | 466,519 | 203,419 | _ | 5,778,996 | 6,052,712 |
| Student services | 2,346,480 | 3,941,667 | - | _ | - | 6,288,147 | 5,740,208 |
| Physical plant | 2,198,455 | 2,482,161 | - | _ | - | 4,680,616 | 4,598,415 |
| Scholarships and awards | 600,000 | _ | 1,036,836 | 249,547 | _ | 1,886,383 | 1,798,832 |
| Grant transfer to UNB | 1,881,830 | _ | - | - | _ | 1,881,830 | 1,849,090 |
| Amortization | | _ | _ | - | 2,040,772 | 2,040,772 | 1,961,947 |
| | 29,305,226 | 6,954,886 | 2,310,568 | 991,456 | 2,040,772 | 41,602,908 | 39,422,276 |
| | | | | | | | |
| Excess (deficiency) of | 40.000 | | (4.054.054) | (105 010) | (100.000) | | |
| revenues over expenses | 13,692 | 188,931 | (1,951,271) | (195,318) | (498,380) | (2,442,346) | 723,096 |
| Fund balance, beginning of year | 470,637 | - | 12,028,378 | 13,107,400 | 32,884,230 | 58,490,645 | 57,827,955 |
| | 484,329 | 188,931 | 10,077,107 | 12,912,082 | 32,385,850 | 56,048,299 | 58,551,051 |
| Loss on derivatives | - | - | - | - | (121,423) | (121,423) | (60,406) |
| Transfers | - | (188,931) | (992,874) | - | 1,181,805 | - | - |
| Fund balance, end of year \$ | 484,329 | \$ – | \$ 9,084,233 | \$ 12,912,082 | \$ 33,446,232 | \$ 55,926,876 | \$ 58,490,645 |

See accompanying notes to financial statements.

Statement of Cash Flows

Year ended April 30, 2012, with comparative figures for 2011

| | 2012 | | 2011 |
|--|-------------------|----|-------------|
| Cash flows from operating activities: | | | |
| Excess (deficiency) of revenues over expenses | \$ (2,442,346) | \$ | 723,096 |
| Amortization of capital assets, not involving cash | 2,040,772 | • | 1,961,947 |
| Unrealized gain on investments | (704,467) | | (2,702,045) |
| Deferred contributions recognized as revenue | (2,250,790) | | (1,981,810) |
| Net change in non-cash operating working capital | (65,833) | | 881,864 |
| | (3,422,664) | | (1,116,948) |
| Financing and investing activities: | | | |
| Decrease in investments | 1,652,906 | | 2,029,877 |
| Capital assets acquired | (2,818,730) | | (3,217,834) |
| Pledges collected | 63,640 | | 1,110,000 |
| Contributions received and deferred | 1,046,708 | | 2,066,587 |
| Principal payment on long-term debt | (197,915) | | (188,679) |
| | (253,391) | | 1,799,951 |
| Increase (decrease) in cash position | (3,676,055) | | 683,003 |
| | (0,070,000) | | 000,000 |
| Cash position, beginning of year | 219,572 | | (463,431) |
| Cash position, end of year | \$ (3,456,483) | \$ | 219,572 |

Cash position is defined as cash less bank indebtedness.

See accompanying notes to financial statements.

Notes to Financial Statements

Year ended April 30, 2012

St. Thomas University (the University) is a university incorporated by Special Act of the Legislative Assembly of New Brunswick providing undergraduate liberal arts and professional programs. The University is a registered charity under the Income Tax Act.

1. Significant accounting policies:

(a) Basis of accounting:

The University follows the fund basis of accounting, which provides for a separate selfbalancing group of accounts established to enable separate accountability for particular legal or contractual activities or for purposes of segregating assets that are to be used for certain designated purposes. Separate accounts are maintained for each fund. For financial statement purposes, funds that have similar characteristics have been combined into fund groups as follows:

Unrestricted funds are those which are not subject to restrictions by external parties as to use of the funds. Included in this category are the following:

General:

Includes all ordinary academic and administrative operations of the University as well as ancillary operations.

Internally restricted:

Includes funds established by the Board for various specific purposes as follows:

- Capital
- Pension
- Scholarship
- Special projects
- Aquinas Chair in Interdisciplinary Studies
- John XXIII Chair in Catholic Theology

Notes to Financial Statements (continued)

Year ended April 30, 2012

1. Significant accounting policies (continued):

(a) Basis of accounting (continued):

Other externally restricted includes funds established with contributions by external parties that require the funds and investment income to be expended for specific purposes as follows:

Endowments:

Includes resources contributed whereby contributors have directed that the original capital contributed must remain unspent and investment income is subject to restriction and is reported as restricted. Included in endowments are the following:

Chair in Canadian Citizenship and Human Rights

The Dr. Bernie Vigod Memorial Lectures Trust

Includes funded chairs in Gerontology, Native and Aboriginal Cultures of Atlantic Canada, Irving Chair in Journalism and Studies in Criminology and Criminal Justice and restricted interest.

Capital assets

(b) Investments:

Investments are recorded at fair value.

(c) Capital assets:

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair value at the date of contribution. Repairs and maintenance costs are charged to expense. Betterments, which extend the estimated life of an asset, are capitalized. When a capital asset no longer contributes to the University's ability to provide services, its carrying amount is written down to its residual value.

Capital assets are amortized on a declining-balance basis using the following annual rates:

| Asset | Rate |
|-------------------|------|
| Land improvements | 5% |
| Buildings | 5% |
| Equipment | 10% |

Notes to Financial Statements (continued)

Year ended April 30, 2012

1. Significant accounting policies (continued):

(d) Revenue recognition:

The University uses the restricted fund method of accounting for contributions from donations and government grants. The deferral method is used on a limited basis where no specific restricted fund has been established.

Contributions and pledges are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Investment income is recognized as revenue when earned and recorded as unrestricted or restricted if so directed by the contributor.

Revenue from student fees is recognized when the services are rendered, collection of amounts are fixed or determinable and the relevant receivable is reasonably assured.

(e) Asset impairment:

When a tangible capital asset no longer has any long-term service potential to the University, the excess of its net carrying amount over any residual value is recognized as an expense in the statement of operations.

(f) Financial instruments:

Derivative financial instruments are utilized by the University in the management of its interest rate exposure. The University's policy is not to utilize derivative financial instruments for trading or speculative purposes. Derivative instruments are recorded on the statement of financial position as assets and liabilities and are measured at fair value. Changes in the derivative instruments' fair value are recognized in the statement of operations unless specific hedge accounting criteria are met. Changes in the fair value of effective cash flow hedges are included directly in the fund balances.

The University entered into an interest rate swap in order to reduce the impact of fluctuating interest rates on its long-term debt. The swap agreement requires the periodic exchange of payments without the exchange of the notional principal amount on which the payment is based. The University designated its interest rate hedge agreement as the hedge of the underlying debt. Interest expense on the debt is adjusted to include the payment made under the interest rate swap.

The University accounts for its financial assets and liabilities in accordance with the accounting standards issued by the Canadian Institute of Chartered Accountants: Handbook Section 3855, *Financial Instruments – Recognition and Measurement*, and Section 3861, *Financial Instruments – Presentation and Disclosure*.

Notes to Financial Statements (continued)

Year ended April 30, 2012

1. Significant accounting policies (continued):

(g) Financial instruments (continued):

Section 3855 establishes standards for recognizing and measuring financial assets, financial liabilities and financial derivatives. It requires financial assets and financial liabilities, including derivatives, be recognized on the statement of financial position upon entering into a financial instrument or a financial derivative contract. Under this standard, all financial instruments are required to be measured at fair value on initial recognition except for certain related party transactions. Re-measurement in subsequent periods depends on the classification of the instrument.

Under Section 3855, all financial asset instruments are classified as one of the following: heldto-maturity (HTM), loans and receivables (L&R), held-for-trading (HFT), or available-for-sale (AFS). All financial liability instruments are classified as either held-for-trading (HFT) or other liabilities (OL). Financial assets and liabilities held-for-trading are measured at fair value with gains and losses recognized in operations. Financial assets available-for-sale are measured at fair value, with changes in fair value recorded in net assets until the investment is derecognized or impaired at which time the amounts would be recorded in net income. Financial assets held-to-maturity, loans and receivables, and financial liabilities other than those held for trading, are measured at amortized cost based on the effective interest method.

| Balance sheet category | Category | Explanation |
|--|----------|----------------------------|
| Assets: | | |
| Cash | HFT | Measure at fair value |
| Accounts receivable: | | |
| Students | L&R | Measured at amortized cost |
| Pledges | HFT | Measure at fair value |
| Other | L&R | Measured at amortized cost |
| Investments | HFT | Measure at fair value |
| Liabilities: | | |
| Accounts payable and accrued liabilities | OL | Measured at amortized cost |
| Fees received in advance | OL | Measured at amortized cost |
| Long-term debt | OL | Measured at amortized cost |
| | | |

Management estimates:

The preparation of the financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of capital assets, contributions and accounts receivable and accrued liabilities at the dates of the financial statements and the reported amounts of revenues and expenses during the reported periods. Actual results could differ from those estimates.

Notes to Financial Statements (continued)

Year ended April 30, 2012

2. Investments:

| | 2012 | 2011 |
|------------------------|------------------|------------------|
| Canadian fixed income | \$ 12,528,659 | \$ 13,096,158 |
| Canadian equities | 6,731,116 | 6,873,298 |
| US equities | 4,653,507 | 4,372,524 |
| International equities | 4,204,349 | 4,670,260 |
| US hedged funds | 1,245,023 | 1,298,853 |
| | \$ 29,362,654 | \$ 30,311,093 |

3. Capital assets:

| | | Cost | | cumulated nortization | N | et book value |
|--|---|---|---|---|---|---|
| | 2012 | 2011 | 2012 | 2011 2012 | | 2011 |
| Land improvements Buildings Equipment | \$ 2,680,193 55,656,614 9,806,515 | \$ 2,540,192 53,073,746 9,710,654 | \$ 1,152,738 23,598,988 6,655,466 | \$ 1,076,030 21,979,716 6,310,674 | \$ 1,527,455 32,057,626 3,151,049 | \$ 1,464,162 31,094,030 3,399,980 |
| | \$ 68,143,322 | \$ 65,324,592 | \$ 31,407,192 | \$ 29,366,420 | \$ 36,736,130 | \$ 35,958,172 |

4. Pledges received:

During the year, nil (2011 - nil) of new pledges were recognized as revenue.

5. Deferred contributions:

Deferred contributions relate to expenses of future periods and represent time-restricted contributions as well as unspent externally restricted contributions for purposes of research and other academic projects.

| | 2012 | 2011 |
|--|---|---|
| Balance, beginning of year Less amounts recognized as revenue in the year Add amounts received related to future periods | \$ 2,720,814 (2,250,790) 1,046,708 | \$ 2,636,037 (1,981,810) 2,066,587 |
| Balance, end of year | \$ 1,516,732 | \$ 2,720,814 |

Notes to Financial Statements (continued)

Year ended April 30, 2012

6. Long-term debt:

| | 2012 | 2011 |
|---|-----------------|-----------------|
| 5.375% Mortgage, secured by Holy Cross House, payable in semi-annual instalments of \$15,382 including principal and interest, due March 2016 | \$ 109,414 | \$ 133,329 |
| 5.21% Banker's acceptance, renewable monthly, repayable in monthly instalments of \$15,000 plus interest, due September 2013 | 2,761,000 | 2,935,000 |
| i | 2,870,414 | 3,068,329 |
| Less current portion of long-term debt | 207,218 | 197,915 |
| | \$ 2,663,196 | \$ 2,870,414 |

The University has entered into a swap agreement whereby the University has fixed its interest rate on the renewable monthly banker's acceptances. Swap payments are reflected as interest expense and accounted for on an accrual basis.

Principal due within each of the next five years on long-term debt is approximately as follows:

| 2013 2014 2015 2016 2017 | \$ 207,218 218,591 231,040 242,566 224,000 |
|--------------------------------------|---|
| | |

7. Capital assets:

Investment in capital assets is calculated as follows:

| | 2012 | 2011 |
|--|--|--|
| Capital assets Long-term debt Loss on derivatives | \$ 36,736,130 (2,870,414) (419,484) | \$ 35,958,172 (3,068,329) (298,061) |
| Invested in capital assets Capital grants restricted for future use | 33,446,232 _ | 32,591,782 292,448 |
| | \$ 33,446,232 | \$ 32,884,230 |

Notes to Financial Statements (continued)

Year ended April 30, 2012

8. Pension Plan:

The "Pension Plan for the Employees of St. Thomas University" is a defined-contribution pension plan under which contributions are made by both St. Thomas University and its employees. For the fiscal year ended April 30, 2012, the University expensed contributions of \$1,186,136 (2011 - \$1,093,789) under the terms of the Plan.

9. Fair value of financial assets and financial liabilities:

The fair value of the University's cash, accounts receivable, bank indebtedness, accounts payable and accrued liabilities and fees received in advance approximates their carrying amounts due to the immediate short-term maturity of these financial instruments. Investments are carried at fair value.

The fair value of the outstanding interest rate swap as at April 30, 2012 is a liability of \$419,484 (2011 - liability of \$298,062) and has been estimated based on mid-market quotations. Management's intent is to retire the swap and the related debt based on scheduled repayments, in which case the liability is not expected to require an earlier cash payment.

Long-term pledges receivable are recorded at fair value.

The carrying value of the long-term debt approximates their fair value as the terms and conditions of the borrowing arrangements are comparable to current market terms and conditions for similar items.

10. Financial risks:

Financial risk refers to the impact on the University's cash flows as a result of fluctuations in interest rates and the credit quality of student receivables and counter parties to financial instruments. The University manages its financial risk as follows:

(b) Interest rate risk:

Interest rate is minimized as fixed interest rates or interest rate swaps are entered into to fix interest rates on variable rate mortgages.

(c) Credit risk:

The University is exposed to credit-related losses in the event of non-performance by counterparties to financial instruments. Credit exposure is minimized by dealing with creditworthy counterparties such as highly rated financial institutions.

To reduce credit risk with student accounts, the University places restrictions on registering for courses and the issuance of grades and degrees, until payment on account is made. The University also uses third party agencies to collect outstanding receivables.

(d) Currency risk:

The University realizes a small portion of its revenues in foreign currencies and is thus exposed to foreign exchange fluctuations. This risk is minimized, where possible, by timing the conversion of such revenues to Canadian dollars based on market conditions. In addition, all foreign currency is reflected in Canadian dollars for financial statement purposes.

Notes to Financial Statements (continued)

11. Expense allocation:

In adherence to CICA HB Section 4470, *Disclosure of allocated expenses by not-for-profit organizations*, the following allocations were made during the year:

Salaries and wages have been allocated to Ancillary based on estimated time spent as follows:

| | 2012 | 2011 |
|---|------------------------------------|-----------------------------------|
| Physical plant Administrative Support | \$ 174,968 141,793 43,795 | \$ 136,062 55,106 42,731 |
| | \$ 360,556 | \$ 233,899 |

In addition, salaries and wages of \$50,000 (2011 - \$50,000) were allocated to the Learn and Earn program based on budgeted expenses.

12. Comparative figures:

Certain 2011 comparative figures have been reclassified to conform with the financial statement presentation adopted for the current year.

Schedule of Ancillary Enterprises

| | 2012 | 2011 |
|---------------------------------|-------------------|-------------------|
| Revenues: | | |
| Student fees: | | |
| Residence fees and dining hall | \$ 5,136,101 | \$ 5,156,712 |
| English language programs | 485,947 | 536,931 |
| | 5,622,048 | 5,693,643 |
| Miscellaneous: | | |
| Cafeteria | 587,656 | 510,807 |
| Catering | 559,143 | 597,565 |
| Conference rentals | 282,991 | 146,749 |
| Other | 91,979 | 116,491 |
| | 1,521,769 | 1,371,612 |
| | \$ 7,143,817 | \$ 7,065,255 |
| Expenses: | | |
| Student services: | | |
| Food service | \$ 3,587,519 | \$ 3,464,369 |
| Proctor services | 168,500 | 161,250 |
| Bus services | 62,108 | 59,250 |
| Miscellaneous | 123,540 | 89,461 |
| | 3,941,667 | 3,774,330 |
| Administrative and general: | | |
| Administrative salaries | 496,058 | 379,894 |
| Bad debts | 35,000 | 35,000 |
| | 531,058 | 414,894 |
| Physical plant: | | |
| Cable | 68,022 | 65,931 |
| Cleaning and janitorial | 365,775 | 339,038 |
| Communications | 212,619 | 231,770 |
| Electricity | 333,939 | 349,042 |
| Furniture and equipment Heat | 34,571 193,282 | 10,189 208,429 |
| Insurance | 47,572 | 49,391 |
| Interest on long-term debt | 153,143 | 162,404 |
| Kitchen fuel | 21,311 | 13,018 |
| Laundry and linen | 43,635 | 18,813 |
| Maintenance and repairs | 568,537 | 519,172 |
| Miscellaneous | 14,364 | 26,093 |
| Physical plant salaries | 174,968 | 136,062 |
| Property management fees | 42,563 | 42,747 |
| Security | 149,867 | 118,017 |
| Water and sewerage | 57,993 | 60,555 |
| | 2,482,161 | 2,350,671 |
| | \$ 6,954,886 | \$ 6,539,895 |

Schedule of Academic Expenses

| | | 2012 | | 2011 |
|--|----|------------|----|------------|
| Wages and salaries: | | | | |
| Full-time | \$ | 9,672,551 | \$ | 9,220,603 |
| Part-time | Ŷ | 2,429,269 | Ψ | 1,918,622 |
| On leave | | 997,948 | | 1,114,862 |
| | | 13,099,768 | | 12,254,087 |
| Staff other than academic | | 316,563 | | 313,542 |
| Employee benefits | | 1,786,352 | | 1,623,586 |
| Departmental: | | | | |
| Teaching supplies and support | | 118,804 | | 104,186 |
| Special projects | | 38,563 | | 31,764 |
| Native Studies BSW Program | | 143,322 | | 126,002 |
| Miscellaneous | | 38,957 | | 72,761 |
| | | 339,646 | | 334,713 |
| Travel, study and research: | | | | |
| Professional development and travel allowances | | 265,437 | | 243,893 |
| Research projects and academic conferences | | 680,527 | | 729,264 |
| | | 945,964 | | 973,157 |
| General academic: | | | | |
| Materials and supplies | | 63,718 | | 55,784 |
| Postage | | 37,624 | | 33,678 |
| Telephone | | 14,568 | | 12,870 |
| Graduation | | 66,370 | | 57,061 |
| Recruiting | | 27,287 | | 29,924 |
| Relocation | | 26,448 | | 34,674 |
| Special projects | | 27,021 | | 39,606 |
| Service contracts | | 34,613 | | 35,035 |
| Fees and dues | | 45,261 | | 44,708 |
| | | 342,910 | | 343,340 |
| | \$ | 16,831,203 | \$ | 15,842,425 |

Schedule of Computing Services Expenses

| | 2012 | 2011 |
|-----------------------------|---------------|---------------|
| Wages and salaries | \$ 531,634 | \$ 530,028 |
| Employee benefits | 87,848 | 83,995 |
| Software licenses | 184,656 | 196,143 |
| Information systems support | 7,209 | 13,870 |
| Computing support | 57,911 | 37,206 |
| | \$ 869,258 | \$ 861,242 |

Schedule of Administrative and General Expenses

| | 2012 | 2011 |
|--------------------------------------|-----------------|-----------------|
| Wages and salaries | \$ 2,633,505 | \$ 2,476,171 |
| Employee benefits | 389,200 | 361,753 |
| Administrative general and supplies: | | |
| Advertising and publicity | 308,636 | 318,902 |
| Association fees | 95,518 | 72,868 |
| Bad debts | 95,674 | 90,000 |
| Centenary and other special events | 51,966 | 120,933 |
| Committees | 32,691 | 44,510 |
| Credit card fees | 19,035 | 23,475 |
| Interest expense | 34,597 | 9,029 |
| Miscellaneous | 44,870 | 30,234 |
| Office supplies | 57,185 | 57,486 |
| Payroll processing fees | 3,709 | 2,315 |
| Postage | 59,999 | 56,541 |
| Professional fees | 142,615 | 257,102 |
| Publications | 182,807 | 224,617 |
| Staff recruiting | 16,392 | 10,850 |
| Student recruitment | 193,172 | 164,833 |
| Student recruitment – ACOA project | 62,261 | 389,431 |
| Service contracts | 31,689 | 25,059 |
| Special projects | 49,397 | 37,239 |
| Telephone | 5,917 | 4,585 |
| Travel | 57,623 | 72,605 |
| University hospitality | 9,542 | 11,696 |
| | 1,555,295 | 2,024,310 |
| | \$ 4,578,000 | \$ 4,862,234 |

Schedule of Student Services Expenses

Year ended April 30, 2012, with comparative figures for 2011

| | 2012 | 2011 |
|--------------------------|-----------------|-----------------|
| Wages and salaries | \$ 1,206,889 | \$ 1,058,944 |
| Employee benefits | 140,748 | 111,667 |
| Student health insurance | 70,889 | 65,149 |
| Athletics | 805,460 | 603,782 |
| Campus Ministry | 28,264 | 24,634 |
| Student support programs | 94,230 | 101,702 |
| | \$ 2,346,480 | \$ 1,965,878 |

Schedule of Physical Plant Expenses

| | | 2012 | 2011 |
|--------------------------|------|----------|-----------------|
| Wages and benefits | \$ | 128,213 | \$ 136,065 |
| Utilities and insurance: | | | |
| Heat | | 380,628 | 467,740 |
| Electricity | | 213,902 | 228,196 |
| Water and sewerage | | 37,858 | 24,063 |
| Telephone | | 194,182 | 180,640 |
| Insurance | | 66,862 | 71,178 |
| | | 893,432 | 971,817 |
| Cleaning and janitorial | | 455,023 | 434,595 |
| Furniture and equipment | | 373,936 | 252,504 |
| Maintenance and repairs | | 325,764 | 431,022 |
| Security | | 22,087 | 21,741 |
| | \$ 2 | ,198,455 | \$ 2,247,744 |